

Sales Promotion

MRV Year End Promotion

Remote Power and Device Management



End of Year Promotion - with a \$50. Rebate

In-Reach LX 4000S-001 (16, 32, 48 port models)

Our Best in the Industry products are designed for network administrators and system operators who need to pro-actively monitor, manage, and control their networks. The MRV promotion is an integrated solution combining the (16) port LX 4016S, (32 port) LX 4032S, or the (48) port LX 4048 secure console management products with **\$50.00 Rebate** to all end users.(see terms and conditions)

Qualifying Products

The promotion consists of any one of the eligible products listed below. All promotional products are sold as a single promotional unit.

Additional Product Info available at <http://www.mrv.com/product/MRV-IR-008/>

- LX4016S-001AC - 16 port console management with AC power.
- LX4032S-001AC - 32 port console management with AC power.
- LX4048S-001AC - 48 port console management with AC power.

* All the above promotional products are listed complete. Optional modems and DC power options are available at additional cost.

The Major Benefits

Product Features available at <http://www.mrv.com/product/MRV-IR-008/features/>

- Anytime anywhere access
- Minimized cost of deployment
- Maximized network availability
- Cost effective
- Faster problem resolution
- Ease of setup and configuration

From **October 15, 2003 through December 30,2003** in the United States and Canada. MRV is offering a year end promotion on the LX-4000S-001 product models- to all our valued end user customers. As an **Bonus** incentive: MRV will provide a **\$50** purchase rebate to End Users when they purchase any of the eligible MRV promotional products..This promotion is available only through MRV business partners

Eligibility

This program is open to all end user companies located in the United States and Canada (excluding Puerto Rico).There is a (5) unit limitation on total promotional products purchased by any End user. This promotion cannot be combined with any other MRV discount program or other promotion.

Order Now to take advantage of limited available quantities: To order call MRV Communications direct (800)- 338-5316 or contact your local solution provider.

Sales Promotion

Terms and Conditions

How the program works

From October 15, 2003, thru December 30, 2003. MRV communications is offering a **\$50** purchase rebate to end users when they purchase a promotional product.

Free Bonus

MRV is giving every end user who purchases an eligible LX product during the promotion period – a \$50.00 purchase rebate credit, included in the purchase price.

Follow these simple steps

Select from any of the eligible promotional products– LX4016S-001AC, LX4032S-001AC or the LX4048S-001AC.

Purchase an Eligible Product

Purchase an eligible product from MRV or an authorized MRV Reseller. After receiving your product fill out the support claim form and send to:

**MRV Communication
LX Promotion
295 Foster Street
Littleton, MA01460**

The Promotion

The LX 4000S secure console product family integrates outstanding secure console management capabilities, alarm and data control features, secure IP connectivity with the IR-5150 series of power control products to give solutions that enables true remote power management for hundreds of power outlets per unit.

This combination of products, make the LX 4000S products the ideal solution for converging serial data acquisition or console management and your alarm, sensor, and control output requirements over a single IP infrastructure.

LX Benefits

- Anytime, anywhere access
- Faster problem resolution
- Ease of use and management
- Easy set up and configuration
- Minimized cost of deployment
- Maximized network availability

Qualifying products

A "Promotional Product" consists of one eligible product model, LX4016S-001AC, LX4032S-001AC or the LX4048S-001AC. and a \$50 dollar purchase rebate. All products are sold as a single promotional unit.

Products: LX4016S-001AC, LX4032S-001AC and the LX4048S-001AC models are all eligible.

Please note: All eligible products DO NOT include a modem or a DC option. These options are available to you at additional cost.

Because of limited quantities on some models, please allow extra delivery time.

Restrictions

This program is open to all end user companies located in the United States and Canada (excluding Puerto Rico).

There is no limitation on total promotional products purchased by any single end user. This promotion cannot be combined with any other MRV discount program or other promotion, and is not open to employees of MRV Communications. MRV reserves the right to alter, amend, or cancel this program without notice. MRV reserves the right to interpret the rules of the program at its sole discretion. All MRV decisions are final and binding. MRV is not responsible for typographical or printing errors.

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Purchase Rebate Claim Form

STEP 1

Fill out your contact information and complete information on the reseller from whom you purchased the product(s)

** All fields are required

Please note: inaccurate or incomplete information will delay, or may invalidate qualification for receipt of the advanced 24/7 product support package.

STEP 2

Complete this information fully, and note the following:

- How many products you have purchased in the Quantity purchased column.
- Attach applicable invoice(s), showing the valid dates and eligible sku numbers.

STEP 3

Please sign and date your claim form.

STEP 4

Mail this form plus copies of your purchase receipt and Invoice to:

**MRV Communications
LX Promotions
295 Foster Street
Littleton, MA 01460**

First name:
Last name:
Company name:
Company address:
City/State
Zip code:
Business Telephone:
Email address:
Reseller company:
Reseller address:
City/State:
Zip code:
Contact name:
Reseller Telephone:
Email address:

Eligible Products	Part No	Qty	Serial No

* Please include all serial numbers for the products you have purchased. Support will not be issued if serial numbers are missing.

I have read, understood, and accepted the terms and conditions for this offer, stated in the MRV LX Promotion \$50 purchase Rebate Terms and Conditions. I certify that all eligible products are being purchased for installation within the Territories of the United States of America or the Sovereign Territories of Canada. Further, I certify that the information on this form is accurate and true, and have verified the attached dated sales receipts or invoices.

Signature and date: _____

Name and title (printed): _____

All purchases are subject to verification by MRV. Please retain copies of all forms and invoices for your records. Please read the promotional Terms and Conditions for full details.



Sales Promotion

MRV has more than 50 offices throughout the world. Addresses, phone numbers, and fax numbers are listed at www.mrv.com. Please e-mail us at sales@mrv.com or call us for assistance.

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Chatsworth, CA 91311
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818-773-0900

MRV (East Coast USA)
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Littleton, MA 01460
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978-952-4700

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Waldeckerstrasse 13
64546 Moerfelden-Walldorf
Germany
Tel. (49) 6105/2070
Fax. (49) 6105/207-100

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Not sure which solution best fits your needs? Visit www.mrv.com or e-mail us at sales@mrv.com